



FACT SHEET

Overview:	Trigild is a nationally recognized authority on non-performing commercial loans. The San Diego-based company currently manages 150 real estate entities representing nearly two billion dollars in assets.
Headquarters:	12707 High Bluff Drive, Suite 300, San Diego, CA 92130
Additional offices:	Arizona, Oregon, New Mexico, Georgia, New York City, Florida and Toronto, Canada
Web Site:	http://www.trigild.com
History:	Founded in 1976 by William J. Hoffman, an attorney, real estate broker and certified hotel administrator, Trigild has provided an array of services for a diverse range of properties throughout its 33-year history. The company also has a stellar track record with virtually every major lender and loan servicer.
Services:	<p>Trigild, the only non-performing commercial loan expert to combine receivership/trustee, management, consulting and disposition services under one roof, specializes in maximizing non-performing commercial loan recovery. Specific services include:</p> <p>Receiverships: The company has handled hundreds of receiver appointments for over 1,500 assets, ranging from multi-family housing complexes to hotels to amusement parks to convenience stores to gas stations.</p> <p>Interim Management: Trigild has managed nearly 1,500 properties that include operating businesses such as hotels, restaurants and gas and convenience stores; income properties like retail, multi family, office and industrial; and project management and entitlements for defaulted real estate projects such as condominium conversions, residential tracts and mixed use developments.</p> <p>Consulting Services: Trigild provides expertise in property/business assessments, workout strategies and forensic accounting.</p> <p>Regional Operations: Trigild directors are located throughout the country, offering in-depth expertise and hands-on management.</p> <p>Disposition Services: The company also offers expertise in turnarounds and in selling assets from receivership estates or following foreclosure.</p>
Clients:	Trigild's many clients encompass a wide range of industries and properties: from hotels to restaurants to convenience stores. Trigild's client list includes financial

	<p>institutions and law firms, among them Wells Fargo Bank, Midland Loan Services, Comerica Bank, Fifth Third Bank, Akerman Senterfitt, IndyMac Bank, Miller Canfield, Fortress Investment Group, Bank Melon of New York, Prudential Financial, Silverpoint Capital, Archon Group and Capmark Financial.</p>
<p>Key Personnel:</p>	<p>Trigild has a seasoned team of executives at the helm, including human resource experts, IT specialists, accountants and legal professionals – with credentials ranging from MBAs to JDs to CPAs. The Trigild Team includes:</p> <p>William J. Hoffman, President and CEO Marty J. Giardina, Executive VP and COO Judy Hoffman, Executive VP Nicholas Nightingale, Vice President of Information Systems Carol Chen, Controller Kevin Berry, VP of Hotel Operations Jason Hull, Managing Director Xavier Sheid, Managing Director Kim Cody, Director of Special Projects</p>
<p>Trigild Lender Conference:</p>	<p>Now in its 9th year, the annual Trigild Lender Conference has grown every year and has evolved into one of the country’s top symposiums for the financial industry. The event features high profile specialists in loan servicing, law, real estate and distressed debt, who address the latest information on dealing with non-performing commercial loans.</p> <p>This year more than 300 participants are expected to convene at the U.S. Grant Hotel in Downtown San Diego, Oct. 21-23, 2009.</p>
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